

FORBES & WALKER TEA BROKERS PVT LTD

WEEKLY TEA MARKET REPORT

SALE NO

17

05TH/07TH MAY 2025



Overall Market

| | QTY (M/KGS) | DEMAND |
|------------------|-------------|--------------|
| Ex Estate | 0.92 | Fair |
| High & Medium | 1.07 | Good |
| Leafy | 0.84 | Fair |
| Semi Leafy | 0.73 | Fair |
| Tippy/Small Leaf | 0.94 | Fair |
| Premium Flowery | 0.05 | Fair |
| Off Grade | 1.32 | Fair |
| Dust | 0.55 | Less |
| Total | 6.41 | Fair general |

ORDER OF SALE

SALE NO: 17

05TH/07TH MAY 2025

EX-ESTATE

John Keells PLC

Bartleet Produce Marketing (Pvt) Ltd

Ceylon Tea Brokers PLC

Lanka Commodity Brokers Ltd

Asia Siyaka Commodities PLC

Forbes & Walker Tea Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Eastern Brokers Ltd

LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM

Ceylon Tea Brokers PLC

Asia Siyaka Commodities PLC

Eastern Brokers Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Lanka Commodity Brokers Ltd

John Keells PLC

HIGH & MEDIUM/OFF GRADE /DUST

Bartleet Produce Marketing (Pvt) Ltd

Asia Siyaka Commodities PLC

Lanka Commodity Brokers Ltd

Mercantile Produce Brokers (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Eastern Brokers Ltd

John Keells PLC

Ceylon Tea Brokers PLC

AUCTION DETAILS

AT THIS WEEK'S SALE 12,421 LOTS TOTALLING 6,409,940 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

| | LOTS | QUANTITY |
|---------------------------|--------|-----------|
| Ex Estate | 918 | 923,310 |
| Main Sale - High & Medium | 2,246 | 1,068,542 |
| Low Grown - Leafy | 2,072 | 836,181 |
| Low Grown - Semi Leafy | 1,690 | 729,250 |
| Low Grown - Tippy | 1,960 | 937,606 |
| Premium Flowery | 335 | 50,543 |
| Off Grades | 2,581 | 1,316,962 |
| Dust | 619 | 547,546 |
| Total | 12,421 | 6,409,940 |
| Re - Prints | 821 | 427,296 |

SETTLEMENT DATES

09/05/2025 14/05/2025 15/05/2025

10% Payment

Buyers Prompt

Sellers Prompt

Quality

High & Mid Growns were barely maintained, whilst the Low Growns were similar to last.

COMMENTS

Auction offerings were similar to last and totalled 6.4 M/Kgs. Low Grown/Large Leaf teas continued to meet with good demand, whilst the High & Medium Grown liquoring BOP/BOPF's witnessed a price stabilisation.

Ex-Estate offerings were similar to last and totalled 0.9 M/Kgs.

Overall quality of the better teas continued to show a decline and consequently, the availability of fair average quality teas continued to increase. In this backdrop, price realisations this week could be considered reasonably satisfactory for the time of year. It was encouraging to observe BOP's at the lower end of the market recording an appreciation following several weeks of weak demand. The corresponding BOPF's too were reasonably maintained subject to fluctuations following quality which could also be considered an encouraging factor amidst the increased volumes on offer.

High Grown CTC teas - BP1's continued to meet with reasonably good demand. PF1's, here again, the better teas perhaps weakened following quality, whilst prices for the others were reasonably maintained. Corresponding Low Growns - BP1's continued sluggish, whilst the PF1's continued to witness a firm to dearer trend.

Improved activity from shippers to Japan, China and South Africa. Selective buying perhaps from the UK, whilst shippers to the CIS and the Middle East were active at lower levels.

Low Growns comprised of 2.5 M/Kgs and met with fair demand.

In the Leafy and Semi-Leafy catalogues, BOP1's in general together with the select Best OP1's declined, whilst the Best, Below Best and teas at the bottom appreciated. Select Best OP's were easier, whilst the balance sold at last week's levels. Select Best OPA's appreciated, whilst the balance were firm. PEK's, in general declined, whilst the teas at the bottom were firm. A selection of high-priced PEK1's appreciated, whilst the balance sold around last levels.

In the Tippy catalogue, well-made FBOP's together with cleaner Below Best and cleaner teas at the bottom were firm, whilst the balance together with bolder varieties were easier. FBOPF1's, in general, were firm to dearer.

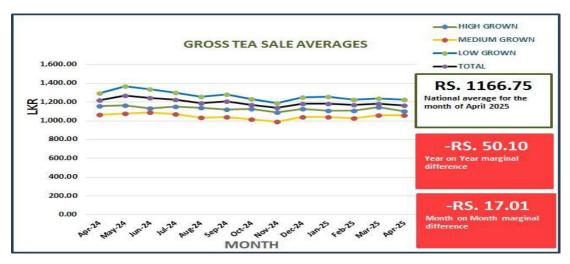
In the Premium catalogue, Very Tippy teas were firm. Best and cleaner Below Best sold around last levels, whilst the balance were irregular following quality. However, a selection of leafier varieties appreciated following special inquiry.

NOTE

Next week's Auction (Sale No. 18) is a one-day auction and is scheduled for Wednesday, 14 May 2025

NATIONAL TEA SALES AVERAGES

(APRIL 2025)



Key Highlights:

- > Total Elevation Average declined by Rs. 17.01 in comparison to the previous month
- > Cumulative variance recorded a negative Rs. 94.99 and USD 0.14 against January-April 2024
- Cumulatively, all elevations witnessed a decline in LKR terms, whilst in USD terms except for the High Growns which recorded a marginal increase, the Medium and Low Grown elevations recorded a decline in comparison with the corresponding period in 2024.

| In Sri Lankan Rupe | In Sri Lankan Rupees | | | | | | | |
|--------------------|----------------------|----------|-----------------|----------|-----------------|-----------------|-----------------|-----------------|
| | 25-Apr | 25-Mar | MOM Variance | 24-Apr | YOY Variance | To date 2025 | To date 2024 | YOY Variance |
| High Grown | 1,101.21 | 1,144.99 | -43.78 | 1,157.50 | -56.29 | 1,114.20 | 1,156.14 | -41.94 |
| Medium Grown | 1,058.03 | 1,056.30 | 1.73 | 1,067.92 | -9.89 | 1,045.45 | 1,108.27 | -62.82 |
| Low Grown | 1,228.65 | 1,236.32 | -7.67 | 1,295.49 | -66.84 | 1,236.72 | 1,362.48 | -125.76 |
| Total | 1,166.75 | 1,183.76 | -17.01 | 1,216.85 | -50.10 | 1,176.10 | 1,271.09 | -94.99 |
| In U.S. Dollars | | | | | | | | |
| | 25-Apr | 25-Mar | MOM Variance | 24-Apr | YOY Variance | To date 2025 | To date 2024 | YOY Variance |
| High Grown | 3.69 | 3.89 | -0.20 | 3.87 | (0.18) | 3.75 | 3.73 | 0.02 |
| Medium Grown | 3.54 | 3.59 | -0.05 | 3.57 | (0.03) | 3.52 | 3.58 | -0.06 |
| Low Grown | 4.12 | 4.20 | -0.08 | 4.33 | (0.21) | 4.17 | 4.40 | -0.23 |
| Total | 3.91 | 4.02 | -0.11 | 4.06 | (0.15) | 3.96 | 4.10 | -0.14 |

Source - Sri Lanka Tea Board (For statistical purposes only)

Elevation-Wise Analysis - April 2025:

- * High Grown average for the month recorded a decrease of Rs. 43.78 and USD 0.20 month on month, whilst a decline of Rs. 56.29 and USD 0.18 was witnessed against the corresponding month in the year 2024.
- * Medium Grown average for the month recorded a positive variance of Rs. 1.73 and decrease of USD 0.05 month on month. In comparison to the corresponding month last year, shows a decrease of Rs. 9.89 and USD 0.03.
- * Low Grown average for the month recorded a decline in both LKR and USD terms of Rs. 7.67 and USD 0.08 respectively month on month, whilst the YOY average shows a decrease of Rs. 66.84 and USD 0.21 in the corresponding month of 2024.
- * All elevations recorded negative variances during the period January-April 2025 in comparison to the cumulative corresponding period of 2024 in LKR terms, whilst in USD terms, except for the High Grown elevation, the Medium and Low Grown elevations recorded a decline.

(Refer statistical details on Page No. 13)

^{*} National tea sales average for the month of April 2025 recorded Rs. 1,166.75 (USD 3.91), recording a decline of Rs. 17.01 (USD 0.11) in comparison with the March 2025 average of Rs. 1,183.76 (USD 4.02).

^{*} In comparison to the April 2024 average of Rs. 1,216.85 (USD 4.06), shows a decline of Rs. 50.10 and USD 0.15 YOY.

^{*} Total National Sale Average for the year 2025 (to date) was recorded at an average of Rs. 1,176.10 (USD 3.96), a decline of Rs. 94.99 (USD 0.14) against the corresponding year's average of Rs. 1,271.09 (USD 4.10).

World Tea News

China Tea Exports 2024

Tea exports in 2024 increased to 374,100 metric tons, generating \$1.42 billion in revenue — a decline of 18.4% compared to 2023, when tea exports totalled \$1.74 billion.

The average export price per kilo declined sharply by 19.8% to \$3.80 per kilo in 2024. China held a 14.2% revenue share of the global tea market in 2023. That share increased slightly in 2024 to 14.3%, indicating the stability of China's position as the top tea grower and second-largest tea exporter by volume behind Kenya, which mainly exports black tea.

Green tea (excluding white) totalled 323,800 metric tons and generated \$1.07 billion in revenue. Black tea accounted for 6.6%, or 24,758 metric tons, generating \$171 million, a 35% decrease compared to the 2023 export value and 14.8% below the 2023 value of \$267 million.

White tea, a type of green tea categorized separately in trade, was the most expensive tea sold by China last year, averaging \$13 per kilo on a volume of 455 metric tons.

| Country | Volume (tonnes) | Value (million USD) | Price per tonne (USD) |
|------------|--------------------|------------------------|--------------------------|
| Morocco | 80584 | 24.256 | 301.00 |
| Ghana | 38622 | 15.368 | 397.90 |
| Uzbekistan | 24903 | 5.331 | 214.07 |
| Russia | 16784 | 5.868 | 349.61 |
| Mauritania | 15860 | 6.595 | 415.82 |
| Senegal | 15145 | 6.054 | 399.73 |
| Algeria | 13795 | 5.235 | 379.48 |
| America | 11855 | 6.139 | 517.84 |
| Japan | 10205 | 5.009 | 490.83 |
| Niger | 9737 | 2.322 | 238.47 |

Source: China National Bureau of Statistics

Africa remains China 's most important tea export destination, both in terms of volume and value, with exports of 144,876 metric tons valued at \$59.83 million to five nations in 2024. Prices, however, averaged \$3.44 per kilo, indicating bulk sales of inexpensive green tea.

Tea exports to the US surged in 2024 under the threat of tariffs, accounting for 9.6% of total US tea imports, making the US China's eighth-largest tea trading partner by volume.

Americans prefer more expensive teas, averaging \$5.20 per kilo. Green tea, organic tea, specialty oolongs, and powdered tea account for the premium.

Japan has a refined taste for Chinese tea, spending an average of \$4.90 per kilo. Imports totaled 10,205 metric tons, for which the Japanese paid \$5 million, down 4.7% in value compared to 2023.

Source: STiR Coffee & Tea (Extracts), Courtesy: Tea Exporters' Association Sri Lanka

CROP AND WEATHER

FOR THE PERIOD 29 April - 05 May 2025

Western/Nuwara Eliya Regions



Bright mornings and evening showers were reported in both regions. The Department of Meteorology expects showers in the Nuwara Eliya and Western regions in the week ahead.

Uva/Udapussellawa Regions



The Uva and Uda Pussellawa regions reported sunny mornings and evening showers throughout the week. According to the Department of Meteorology, heavy showers are expected in both regions in the week ahead.

Low Growns



The Low Grown Region reported bright mornings and occasional evening showers throughout the week. Fairly heavy showers are expected in the Low Grown Region in the week ahead according to the Department of Meteorology.

Crop

The crop intake was maintained in the Western, Nuwara Eliya and Low Grown regions, whilst the Uva and Uda Pussellawa regions reported a decrease.



HIGH GROWN TEAS



BOP

In the Best and Below Best categories, select invoices were firm and Rs. 20-40 per kg dearer, whilst the others were irregular and easier. At the lower end, clean leaf teas appreciated by up to Rs. 50 per kg, whilst the others were firm and dearer to a lesser extent. Nuwara Eliya's were irregular. Uda Pussellawa's were firm and Rs. 20 per kg dearer. Uva's - Select improved teas appreciated by up to Rs. 100 per kg, whilst the others were irregular following quality.

BOPF

In the Best and Below Best categories, a few select invoices were firm and Rs. 20-40 per kg dearer, whilst the others were irregular following quality. At the lower end, clean leaf teas were firm, whilst the others declined by Rs. 20-30 per kg and more by the close. Nuwara Eliya's were irregular following quality. Uda Pussellawa's - Clean leaf teas were firm, whilst the others were Rs. 20 per kg easier. Uva's - Clean leaf types were firm, whilst the others were Rs. 20-40 per kg easier.

OP/OPA

Well-made varieties were easier by Rs. 40-60 per kg, whilst the others and the poorer sorts were firm to easier by Rs. 20 per kg.

PEKOE/PEKOE1

FlavouryPEK's were difficult of sale and declined by Rs. 100-200 per kg. Orthodox Leafy PEK's were easier by Rs. 40-60 per kg, whilst the Select Best PEK1's were firm to easier by Rs. 50 per kg. Below Best and other varieties declined further. A few Select Best Rotovane PEK's sold at last levels following special inquiry/quality, whilst the balance declined by Rs. 50-100 per kg. Below Best and poor sorts declined by Rs. 50-80 per kg.

FBOP/FBOPF1

Flavoury FBOP's were firm to irregularly easier by Rs. 40-60 per kg. Well-made Orthodox Leafy FBOP/FBOPF1's were firm to dearer by Rs. 40-60 per kg. Below Best and other varieties were firm to dearer by Rs. 20-40 per kg, whilst the poorer sorts gained by Rs. 30-50 per kg.

| QUOTATIONS LKR | ВС | OP | ВО | PF | PEKOE | /FBOP | 0 | Р |
|-------------------------|-----------|--------------------|-----------|---------------------------|-----------|---------------------------|-----------|---------------------------|
| SALE DTE | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 |
| SALL DIL | Apr | May | Apr | May | Apr | May | Apr | May |
| Best Westerns | 1140-1300 | 1200 - 1340 | 1200-1380 | 1180 - 1380 | 1340-1650 | 1340 - 1750 | 1180-1400 | 1100 - 1340 |
| Below Best Westerns | 1000-1120 | 1040 - 1120 | 1100-1180 | 1080 - 1160 | 1180-1300 | 1160 - 1300 | 1100-1160 | 1040 - 1100 |
| Plainer Westerns | 850-960 | 840 - 1000 | 920-1080 | 920 - 1060 | 1000-1160 | 840 - 1140 | 980-1080 | N/A |
| Nuwara Eliyas | 1200 | 1220 - | 1300-1400 | 1360 - | 1020-1750 | 1200 - <mark>1480</mark> | 1160-1200 | 1080 - 1550 |
| Brighter Udapussellawas | 880-900 | 870 - 900 | N/A | 940 - 1000 | 1350-1480 | 1220 - 1550 | 1120-1160 | 1100 - 1140 |
| Other Udapussellawas | 830 | 840 - 860 | 870-900 | 850 - 890 | 1000-1280 | 900 - 1200 | 1060-1100 | 1020 - 1080 |
| Best Uvas | 1240 | 1120 - 1220 | 1120-1200 | 1100 - 1260 | 1400-1650 | 1360 - 1700 | 1200-1360 | 1180 - 1340 |
| Other Uvas | 900-1000 | 900 - 980 | 960-1000 | 940 - 1020 | 980-1380 | 920 - 1340 | 1060-1180 | 980 - 1160 |

MEDIUM GROWN TEAS



BOP Large Leaf teas sold well, whilst the others were barely steady.

BOPF Better sorts were irregular following quality, whilst the others were firm.

OP/OPA Better OP/OPA's declined by Rs.40-60 per kg, whilsttheothers were firm to easier by Rs. 20-40 per kg.

PEKOE/PEKOE1 PEK's were easier by Rs.40-60 per kg and more at times. Select BestPEK1's held firm, whilst the others and Below Best

types were lower by Rs. 40-60per kg. Mixed varieties declined further.

FBOP/FBOPF1 Select Best FBOP/FBOPF1's were firm to dearer by Rs. 30-50 per kg. Below Best and other varieties were dearer by Rs.

20-40 per kg, whilst the teas at the lower end gained further.

| QUOTATIONS LKR | ВС |)P | ВО | PF | PEKOE | /FBOP | 0 | P |
|----------------|-----------|--------------------|-----------|-------------|-----------|-------------|-----------|-------------|
| SALE DTE | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 |
| SALE DIE | Apr | May | Apr | May | Apr | May | Apr | May |
| Good Mediums | 1100-1600 | 1080 - 1650 | 1020-1120 | 1020 - 1160 | 1500-1950 | 1440 - 1900 | 1200-1360 | 1160 - 1260 |
| Other Mediums | 830-940 | 830 - 920 | 780-940 | 800 - 940 | 980-1480 | 940 - 1420 | 760-1180 | 940 - 1140 |

UNORTHODOX / CTC TEAS

HIGH GROWN BP1s - Hardly any offerings. PF1s - Teas in the higher price bracket declined by up to Rs. 50 per kg, whilst the others

were barely steady.

MEDIUM GROWN BP1s - Select Best were firm, whilst the others were irregular. PF1s - Teas in the higher price bracket, where quality

was maintained, sold around last week's levels, whilst the others declined by up to Rs. 50 per kg, Poorer sorts sold

around last week's levels.

 $LOW \ GROWN \qquad \qquad \text{BP1s - Mostly unsold. PF1s - Firm and marginally dearer.}$

| QUOTATIONS LKR | BP1 | <u> </u> | PF1 | |
|----------------|-----------|---------------------|-----------|--------------------------|
| SALE DTE | 28/29 | 05/07 | 28/29 | 05/07 |
| SALE DIE | Apr | May | Apr | May |
| High Grown | N/A | N/A | 870-1160 | 850 - 1180 |
| Medium Grown | 1060 | <u> 1060</u> - 1220 | 1000-1160 | <mark>940</mark> - 1180 |
| Low Grown | 1080-1200 | 1020 - | 1080-1550 | 1180 - 1550 |

OFF GRADES

Incline from last week
Decline from last week
Static Market

FGS1/FGS

Teas in the Best category were irregularly lower. Below Best varieties, where quality was maintained, were dearer by

Rs. 20 per kg, whilst the balance declined. Teas at the lower end of the market appreciated by Rs. 20-40 per kg. Low Growns - Clean Leaf varieties were firm on last, whilst the balance were dearer by Rs. 20 per kg. CTC - In general were

firm toeasierfollowing quality.

BROKENS In general were firm to easier.

BOP1A Main Grade reducer varieties in the Best category maintained, whilst select invoices eased following quality. Below

Best varieties together with the poorer sorts maintained, whilst select invoices were easier by Rs. 20 per kg.

| QUOTATIONS LKR | HIG | Н | MEDI | UM | LO | N |
|----------------------------|----------|------------------|----------|--------------------------|----------|-------------------------|
| SALE DTE | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 |
| SALE DIE | Apr | May | Apr | May | Apr | May |
| Better Fannings (Orthodox) | 800-1200 | 800 - 1260 | 810-960 | 800 - 1040 | 770-900 | 790 - <mark>900</mark> |
| Better Fannings (CTC) | 830 | N/A | 840-890 | 900 - | 830-1220 | 810 - 920 |
| Other Fannings (Orthodox) | 700-790 | 690 - 790 | 670-800 | 650 - 7 90 | 640-760 | 640 780 |
| Other Fannings (CTC) | N/A | 770 - | 750-810 | 750 - 800 | 700-780 | 690 790 |
| Good Brokens | 870-1080 | 870 - 1080 | 860-1100 | 870 - 1140 | 850-1280 | 870 - 1220 |
| Other Brokens | 790-840 | 780 - 860 | 750-850 | 750 - 860 | 640-840 | 680 - 860 |
| Better BOP1As | 940-960 | 920 - 960 | 940-1020 | 900 - 980 | 940-1260 | <mark>920</mark> - 1280 |
| Other BOP1As | 900-920 | 890 - 900 | 850-920 | 790 - 890 | 830-920 | 820 900 |

DUSTS

DUST1 Select Best Dust1's were firm, whilst the Best and Below Best varieties were easier by Rs. 20-40 per kg. The poorer

sorts declined by Rs. 20-30 per kg. Low Grown Best varieties were lower by Rs. 40 per kg, whilst the others were easier by Rs. 20-40 per kg. Best High and Mid Grown CTCteaswere lower by Rs. 40 per kg, whilst the Below Best varieties together with the poorer sorts were firm. Best Low Grown CTC teas were firm to dearer by Rs. 20 per kg,

whilst the others remained firm.

DUST Clean leaf secondaries were easier by Rs. 20-40 per kg, whilst the poorer sorts were firm to easier by a similar margin.

Low Grown varieties were firm to dearer by Rs. 20-40 per kg.

| QUOTATIONS LKR | HIG | Н | MEDI | JM | LOW | | |
|------------------------------------|-----------|--------------------|-----------|---------------------------|----------|-------------------|--|
| SALE DTE | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 | |
| | Apr | May | Apr | May | Apr | May | |
| Better Primary Dust (Orthodox) | 1150-1750 | 1150 - 2000 | 1020-1100 | 1000 - 1160 | 950-1000 | 960 - | |
| Better Primary Dust (CTC) P. Dust | 1040-1100 | 1040 - 1100 | 1100-1340 | 1100 - 1260 | 1140-420 | 1150 - 1440 | |
| Below Best Primary Dust (Orthodox) | 1020-1140 | 1020 - 1140 | 880-1000 | 840 - 980 | 780-940 | 780 - 940 | |
| Other Primary Dust (CTC) P. Dust | 820-1020 | 800 - 1020 | 720-1080 | 870 - 1080 | 800-1120 | 750 - 1140 | |
| Other Primary Dust (Orthodox) | 720-1000 | 700 - 1000 | 690-860 | 690 - 830 | 680-760 | 660 - 760 | |
| Better Secondary Dust | 1000-1060 | 1000 - 1100 | N/A | N/A | 850-920 | 880 - 1000 | |
| Other Secondary Dust | 700-980 | 660 - 960 | 670-780 | 660 - 760 | 680-840 | 670 - 860 | |

LOW GROWN TEAS



FBOP/FBOP1 Well-made FBOP's together with cleaner Below Best and cleaner teas at the bottom were firm, whilst the balance

together with bolder varieties were easier. FBOP1's, in general, were firm.

BOP's, in general, were dearer.

BOP1's, in general, declined.

OP1 Select Best OP1's declined, whilst the Best, Below Best and the teas at the bottom appreciated.

OP Select Best OP's were easier, whilst the balance sold around last levels.

OPA Select Best OPA's appreciated, whilst the balance were firm.

PEKOE PEK's in general declined, whilst the teas at the bottom were firm. A selection of high-priced PEK1's appreciated,

whilst the balance sold around last levels.

BOPF's, in general, were firm to easier.

FBOPF/FBOPF1 Very Tippy teas were firm. Best and cleaner Below Best too sold around last levels, whilst the balance were irregular

following quality. However, a selection of leafier varieties appreciated following special inquiry. FBOPF1's, in general,

were firm to dearer.

| QUOTATIONS LKR | SELECT | Γ BEST | BE | ST | BELOV | V BEST | OTH | IERS |
|------------------------|-----------|---------------------------|-----------|---------------------------|-----------|--------------------------|-----------|-------------------|
| CALEDTE | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 | 28/29 | 05/07 |
| SALE DTE | Apr | May | Apr | May | Apr | May | Apr | May |
| FBOP 1 | 1750-1950 | 1750 - 2000 | 1550-1600 | 1550 - 1650 | 1300-1350 | 1300 - 1350 | 1000-1100 | 1000 - 1100 |
| FBOP | 2100-2300 | 2100 - 2400 | 1650-1750 | 1650 - 1750 | 1350-1450 | 1350 - 1450 | 1000-1100 | 1000 - 1100 |
| BOP 1 | 2000-3150 | 2000 - 2700 | 1700-1950 | 1650 - 1950 | 1200-1360 | 1100 - 1340 | 850-1180 | 850 - 1080 |
| ВОР | 1500-1900 | 1600 - 2000 | 1400-1450 | 1400 - 1450 | 1200-1300 | 1250 - <mark>1300</mark> | 950-1000 | 950 - 1000 |
| BOPF | 1200-1460 | 1200 - 1500 | 900-1000 | 900 - 1000 | 850-900 | 850 - 900 | 800-850 | 800 - 850 |
| FBOPF (TIPPY)/FBOPF SP | 4400-5300 | 4400 - 5300 | 4000-4200 | 4000 - 4200 | 2800-3500 | 2800 - 3500 | 1000 | 1000 - |
| FBOPF 1 | 1550-1700 | 1550 - 1700 | 1450-1500 | 1480 - 1500 | 1380-1400 | 1400 - 1450 | 1000-1050 | 1000 - 1100 |
| FBOPF | 1500-2000 | 1500 - 2000 | 1400-1500 | 1400 - 1500 | 1300-1400 | 1300 - 1400 | 950-1000 | 950 - 1000 |
| OP 1 | 2500-3200 | 2400 - 2800 | 2300-2450 | 2250 - 2350 | 1650-2200 | 1650 - 2200 | 900-1600 | 900 - 1600 |
| OP | 1400-1700 | 1360 - 1650 | 1280-1380 | 1260 - 1340 | 1180-1260 | 1180 - 1240 | 950-1160 | 950 - 1160 |
| ОРА | 1300-1700 | 1300 - 1800 | 1180-1280 | 1180 - 1280 | 1080-1160 | 1080 - 1160 | 880-1060 | 880 - 1060 |
| РЕКОЕ | 1480-2350 | 1420 - 2200 | 1300-1460 | 1300 - 1400 | 1180-1280 | 1180 - 1280 | 800-1160 | 800 - 1160 |
| PEK 1 | 1650-2250 | 1650 - 2350 | 1400-1600 | 1400 - 1600 | 1280-1380 | 1280 - 1380 | 850-1260 | 850 - 1260 |

TOP PRICE

| | WESTERN MEDIUM | | | | | | |
|-----------------|----------------|---|------|--------------------|---------------|---|------|
| Hatale | ВОР | | 1650 | | UDAPUSSELLAWA | S | |
| Uplands | BOPSp | | 1500 | Delmar | BOPSp | @ | 1080 |
| Uplands | BOPF/BOPFSp | | 1160 | Mooloya | BOPF/BOPFSp | | 1000 |
| Vellai Oya | BOPF/BOPFSp | | 1160 | Liddesdale | BOPF/BOPFSp | | 1000 |
| Dartry Valley | BOP1 | @ | 2000 | Blairlomond | BOP1 | @ | 1220 |
| Harangalla | BOP1 | @ | 1650 | Delmar | FBOP/FBOP1 | @ | 1550 |
| Ancoombra | FBOP/FBOP1 | | 1900 | Blairlomond | FBOP/FBOP1 | @ | 1460 |
| Doombagastalawa | FBOP/FBOP1 | @ | 1850 | Delmar | FBOPF/FBOPF1 | @ | 1460 |
| Craighead | FBOP/FBOP1 | @ | 1800 | Maha Uva | FBOPF/FBOPF1 | @ | 1440 |
| Harangalla | FBOP/FBOP1 | @ | 1800 | Blairlomond | FBOPF/FBOPF1 | @ | 1360 |
| Ancoombra | FBOPF/FBOPF1 | | 1700 | Blairlomond | OP/OPA | @ | 1160 |
| Windsorforest | FBOPF/FBOPF1 | @ | 1600 | Maha Uva | OP/OPA | @ | 1160 |
| Craighead | FBOPF/FBOPF1 | @ | 1600 | Delmar | OP/OPA | @ | 1140 |
| Dartry Valley | FBOPF/FBOPF1 | @ | 1600 | Blairlomond | OP/OPA | @ | 1140 |
| Hatale | FBOPF/FBOPF1 | | 1600 | High Forest | OP/OPA | @ | 1080 |
| Harangalla | FBOPF/FBOPF1 | | 1600 | Delmar | OP1 | @ | 1480 |
| Doombagastalawa | FBOPF/FBOPF1 | @ | 1550 | High Forest | OP1 | @ | 1140 |
| Ancoombra | FBOPF/FBOPF1 | | 1550 | Blairlomond | OP1 | @ | 1140 |
| New Rothschild | OP/OPA | | 1260 | Maha Uva | OP1 | @ | 1080 |
| Craighead | OP1 | @ | 1950 | Maha Uva | PEK/PEK1 | @ | 1460 |
| Harangalla | OP1 | @ | 1600 | Blairlomond | PEK/PEK1 | @ | 1360 |
| Dartry Valley | OP1 | @ | 1500 | | LOW GROWNS | | |
| Orange Field | OP1 | | 1500 | Mahaliyadda | ВОР | | 2450 |
| New Rothschild | OP1 | | 1500 | Andaradeniya Super | ВОР | | 2350 |
| Ancoombra | OP1 | | 1500 | New Nivithigala | ВОР | | 2350 |
| Hatale | OP1 | | 1500 | Hidellana | ВОР | @ | 2200 |
| Dartry Valley | PEK/PEK1 | @ | 1700 | Golden Garden | ВОР | | 2200 |
| | WESTERN HIGH | | | Mulatiyana Hills | ВОР | | 2200 |
| Bambarakelly | ВОР | | 1340 | Aruna | ВОР | | 2200 |
| Ingestre | ВОР | @ | 1300 | Andaradeniya Super | BOPSp | | 1750 |
| Norwood | ВОР | @ | 1300 | Hidellana | BOPF | | 1550 |
| Mattakelle | ВОР | | 1300 | Andaradeniya Super | BOPFSP | | 1550 |
| Queensberry | BOPSp | @ | 1480 | Greenwin Super | BOPFSp | | 1550 |
| Wanarajah | BOPSp | @ | 1340 | Sithaka | FBOP | | 2450 |
| Norwood | BOPSp | @ | 1300 | Pothotuwa | FBOP | @ | 2400 |
| Robgill | BOPF/BOPFSp | | 1380 | Hedigalla | FBOP | | 2400 |
| Alton | BOPF/BOPFSp | @ | 1320 | Galatara | FBOP | | 2400 |
| Dessford | BOPF/BOPFSp | | 1320 | Mulatiyana Hills | FBOP | | 2400 |
| Bambarakelly | BOP1 | | 1420 | Wattahena | FBOP1 | | 2100 |
| Bambarakelly | FBOP/FBOP1 | | 1750 | Kiruwanaganga | FBOP1 | @ | 2050 |
| Glenloch | FBOPF/FBOPF1 | @ | 1500 | Ganganee | FBOPF | | 2300 |
| Queensberry | FBOPF/FBOPF1 | @ | 1480 | Pothotuwa | FBOPF1 | @ | 1750 |
| Venture | OP/OPA | | 1340 | Haughton | FBOPF1 | | 1750 |
| Torrington | OP/OPA | @ | 1220 | Dellawa | FBOPF1 | @ | 1700 |
| Glenloch | OP/OPA | @ | 1200 | Hidellana | FBOPF1 | @ | 1700 |
| Bambarakelly | OP/OPA | @ | 1200 | Houpe Special | FBOPF1 | @ | 1650 |
| Glenloch | OP1 | @ | 1700 | Ceciliyan | FBOPF1 | @ | 1650 |
| Bambarakelly | PEK/PEK1 | | 1460 | Kiruwanaganga | FBOPF1 | @ | 1650 |
| | NUWARA ELIYAS | | | Kelani | FBOPF1 | @ | 1650 |
| Court Lodge | ВОР | @ | 1340 | Adams View | FBOPF1 | @ | 1650 |
| Kenmare | BOPSp | | 1180 | Dullie Ella | FBOPF1 | @ | 1650 |
| Mahagastotte | BOPF/BOPFSp | @ | 1360 | Kolonna Super | BOP1 | | 2700 |
| Court Lodge | FBOP/FBOP1 | | 1480 | Susantha | OP1 | | 2800 |
| Court Lodge | OP/OPA | | 1550 | Miriswatta | OP | | 1650 |
| Lovers Leap | PEK/PEK1 | | 1380 | Liyonta | OPA | | 1800 |
| | UDAPUSSELLAWAS | | | Golden Garden | PEK | | 2200 |
| Luckyland | ВОР | | 900 | New Panawenna S.H | PEK1 | | 2350 |
| Kirklees | ВОР | | 900 | | | | |

| | UVA MEDIUM | | |
|--|----------------------------|---|------------------------------|
| Demodera 'S' | BOP | | 1480 |
| Blossoms Uva Tea | вор | @ | 1400 |
| Tinioya | ВОР | | 1400 |
| Uva Samovar | BOPSp | @ | 1420 |
| Dickwella | BOPF/BOPFSp | @ | 1480 |
| Roseland Uva | BOP1 | | 1650 |
| Sarnia Plaiderie | FBOP/FBOP1 | @ | 1700 |
| Glen Alpin | FBOP/FBOP1 | | 1700 |
| Adawatte | FBOPF/FBOPF1 | | 1500 |
| Roseland Uva | FBOPF/FBOPF1 | | 1500 |
| Sarnia Plaiderie | FBOPF/FBOPF1 | @ | 1480 |
| Aruna Keppetipola | FBOPF/FBOPF1 | | 1480 |
| Blossoms Uva Tea | FBOPF/FBOPF1 | @ | 1460 |
| Uva Moragolla | FBOPF/FBOPF1 | | 1460 |
| Maratenne | OP/OPA | | 1340 |
| Dickwella | OP1 | @ | 1500 |
| Dickwella | PEK/PEK1 | @ | 1550 |
| | UVA HIGH | | |
| Glenanore | ВОР | | 1280 |
| Craig | BOPSp | | 1260 |
| Gonamotawa | BOPSp | @ | 1180 |
| Uva Highlands | BOPSp | | 1180 |
| Nayabedde | BOPF/BOPFSp | | 1100 |
| Aiclaby | BOP1 | | 1650 |
| Aislaby | | | 1030 |
| Spring Valley | ВОР1 | @ | 1550 |
| • | | @ | |
| Spring Valley | BOP1 | _ | 1550 |
| Spring Valley Gonamotawa | BOP1 FBOP/FBOP1 | @ | 1550 1700 |
| Spring Valley Gonamotawa Ellathota Uva | BOP1 FBOP/FBOP1 FBOP/FBOP1 | @ | 1550 1700 1650 |
| Spring Valley Gonamotawa Ellathota Uva Aislaby | BOP1 FBOP/FBOP1 FBOP/FBOP1 | @ | 1550 1700 1650 1650 |

| | UVA HIGH | | |
|----------------------|--------------|------|------|
| Ellathota Uva | OP1 | | 1500 |
| Ellathota Uva | PEK/PEK1 | @ | 1500 |
| Aislaby | PEK/PEK1 | @ | 1500 |
| Gonamotawa | PEK/PEK1 | @ | 1480 |
| Needwood Super | PEK/PEK1 | | 1480 |
| UN | NORTHODOX H | IGH | |
| Dunsinane CTC | PF1 | @ | 1180 |
| Mount Vernon CTC | BPS | | 940 |
| UNC | RTHODOX ME | DIUM | |
| Srathdon CTC | PF1 | @ | 1180 |
| New Peacock CTC | PF1 | @ | 1180 |
| Rothschild CTC | PF1 | | 1180 |
| New Peacock CTC | BP1 | @ | 1220 |
| Aultmore CTC | BPS | | 980 |
| UI | NORTHODOX LO | wc | |
| Hingalgoda CTC | PF1 | | 1550 |
| Hingalgoda CTC | BP1 | | 1020 |
| Lantern Hill C.T.C | BPS | | 900 |
| PR | EMIUM FLOW | ERY | |
| Karawita | FBOPFSp | | 4550 |
| Parakaduwa Super | FBOPFExSp | | 5350 |
| Rumassala Hills | FBOPFExSp1 | | 4550 |
| | DUSTS | | |
| Mattakelle | DUST1 | | 2000 |
| Kalubowitiyana | PD | @ | 1440 |
| Ceciliyan | PD | | 1440 |
| | OFF GRADES | | |
| Wanarajah | FGS/FGS1 | @ | 1260 |
| Clydesdale | FGS/FGS1 | @ | 1140 |
| Chandrika CTC | PF | @ | 920 |
| Glenross | ВМ | | 1100 |
| Ransegoda | ВР | | 1220 |
| | BOP1A | | 1280 |
| Aldora | | | |
| Chandrika Estate | BOP1A | @ | 1240 |

QUANTITY SOLD

| | WEEKL | Y (KGS) | TODATE (KGS) | | |
|---|-----------|-----------|--------------|------------|--|
| DURING THE PERIOD 28TH APRIL - 03RD MAY 2025 | 2025 | 2024 | 2025 | 2024 | |
| PRIVATE SALES | 198,639 | 106,849 | 3,638,947 | 1,891,441 | |
| PUBLIC AUCTION | 5,758,934 | 4,130,224 | 77,280,065 | 73,581,387 | |
| FORWARD CONTRACTS | 59,600 | 39,600 | 1,023,936 | 504,125 | |
| DIRECT SALES | NIL | NIL | NIL | NIL | |
| TOTAL | 6,017,173 | 4,276,673 | 81,942,948 | 75,976,953 | |
| BMF EXCLUDED FROM PRIVATE SALE | NIL | 42,730 | 708,891 | 766,361 | |

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

| | Qu | antity (M/k | gs) | A۱ | /G Price (LK | R) | Avg Price (USD) | | | |
|--------------------|------|-------------|------|---------|--------------|---------|-----------------|------|------|--|
| | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | |
| 23RD APRIL 2025 | 5.17 | 4.45 | 4.65 | 1193.47 | 1228.37 | 1259.69 | 4.04 | 4.16 | 4.03 | |
| 29TH APRIL 2025 | 5.76 | 4.13 | 4.65 | 1188.33 | 1228.12 | 1252.99 | 4.02 | 4.14 | 4.00 | |

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

| YEAR | 2025 | 2024 | 2023 |
|--------|--------|--------|--------|
| USD | 295.18 | 291.52 | 313.73 |
| STG.PD | 390.78 | 363.69 | 391.64 |
| EURO | 332.13 | 310.93 | 343.81 |
| YEN | 2.04 | 1.82 | 2.27 |

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

| SALE NO 16 | W | EEKLY(LK | R) | TC | DATE (LK | (R) | WE | EKLY(L | ISD) | TOD | ATE(L | JSD) |
|------------------------|---------|----------|---------|---------|----------|---------|------|--------|------|------|-------|------|
| 28TH/29TH APRIL 2025 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 |
| Uva High Grown | 1071.82 | 1118.38 | 1118.98 | 1061.29 | 1118.03 | 1204.19 | 3.63 | 3.77 | 3.57 | 3.60 | 3.63 | 3.50 |
| Western High Grown | 1081.14 | 1219.00 | 1261.26 | 1146.92 | 1202.71 | 1415.41 | 3.66 | 4.10 | 4.03 | 3.89 | 3.91 | 4.11 |
| CTC High Grown | 1076.90 | 1177.06 | 1169.76 | 1102.09 | 1131.19 | 1236.61 | 3.64 | 3.96 | 3.73 | 3.74 | 3.67 | 3.59 |
| High Grown (Summary) | 1077.79 | 1177.47 | 1216.06 | 1121.49 | 1179.36 | 1357.33 | 3.65 | 3.96 | 3.88 | 3.80 | 3.83 | 3.94 |
| Uva Medium Grown | 1118.55 | 1132.14 | 1085.98 | 1095.21 | 1161.42 | 1188.22 | 3.78 | 3.81 | 3.47 | 3.71 | 3.77 | 3.45 |
| Western Medium Grown | 1041.88 | 1033.55 | 1044.52 | 1037.31 | 1109.07 | 1167.54 | 3.52 | 3.48 | 3.33 | 3.52 | 3.60 | 3.39 |
| CTC Medium Grown | 946.09 | 996.94 | 1081.96 | 964.10 | 971.83 | 1124.46 | 3.20 | 3.36 | 3.45 | 3.27 | 3.16 | 3.26 |
| Medium Grown (Summary) | 1067.56 | 1070.90 | 1057.42 | 1054.93 | 1124.76 | 1173.74 | 3.61 | 3.61 | 3.38 | 3.58 | 3.65 | 3.41 |
| Orthodox Low Grown | 1286.56 | 1334.74 | 1334.75 | 1270.33 | 1406.56 | 1461.30 | 4.35 | 4.49 | 4.26 | 4.31 | 4.57 | 4.24 |
| CTC Low Grown | 1014.77 | 1007.35 | 1017.49 | 977.90 | 1039.90 | 1025.59 | 3.43 | 3.39 | 3.25 | 3.32 | 3.38 | 2.98 |
| Low Grown(Summary) | 1270.81 | 1307.56 | 1315.52 | 1257.00 | 1380.98 | 1436.82 | 4.30 | 4.40 | 4.20 | 4.26 | 4.49 | 4.17 |
| Total | 1188.33 | 1228.12 | 1252.99 | 1195.63 | 1295.59 | 1380.30 | 4.02 | 4.14 | 4.00 | 4.05 | 4.21 | 4.01 |

Source: Oanda Exchange Rates Source: MSL - Averages

NATIONAL TEA SALE AVERAGES MONTH OF APRIL 2025

| | MONTH(LKR) | | | TC | TODATE (LKR) | | | MONTH(USD) | | | TODATE(USD) | |
|------------------------|------------|---------|---------|---------|--------------|---------|------|------------|------|------|-------------|------|
| | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 | 2025 | 2024 | 2023 |
| Uva High Grown | 1091.14 | 1127.05 | 1156.46 | 1070.94 | 1116.58 | 1210.85 | 3.66 | 3.76 | 3.60 | 3.61 | 3.61 | 3.52 |
| Western High Grown | 1132.58 | 1223.42 | 1298.61 | 1156.61 | 1209.14 | 1423.52 | 3.79 | 4.09 | 4.04 | 3.90 | 3.90 | 4.14 |
| CTC High Grown | 1106.49 | 1151.20 | 1187.00 | 1103.51 | 1130.81 | 1238.95 | 3.71 | 3.84 | 3.69 | 3.72 | 3.65 | 3.60 |
| High Grown (Summary) | 1101.21 | 1157.50 | 1242.20 | 1114.20 | 1156.14 | 1342.14 | 3.69 | 3.87 | 3.86 | 3.75 | 3.73 | 3.90 |
| Uva Medium Grown | 1121.55 | 1132.61 | 1113.99 | 1095.86 | 1151.70 | 1177.99 | 3.76 | 3.78 | 3.47 | 3.69 | 3.72 | 3.43 |
| Western Medium Grown | 1036.26 | 1039.12 | 1062.33 | 1035.29 | 1105.55 | 1165.56 | 3.47 | 3.47 | 3.31 | 3.49 | 3.57 | 3.39 |
| CTC Medium Grown | 958.07 | 975.07 | 1087.05 | 961.95 | 966.33 | 1112.46 | 3.21 | 3.26 | 3.38 | 3.24 | 3.12 | 3.24 |
| Medium Grown (Summary) | 1058.03 | 1067.92 | 1085.16 | 1045.45 | 1108.27 | 1184.61 | 3.54 | 3.57 | 3.38 | 3.52 | 3.58 | 3.45 |
| Orthodox Low Grown | 1265.11 | 1340.13 | 1331.11 | 1273.35 | 1406.88 | 1463.34 | 4.24 | 4.48 | 4.14 | 4.29 | 4.54 | 4.26 |
| CTC Low Grown | 992.98 | 984.63 | 995.06 | 974.61 | 1039.14 | 1027.56 | 3.33 | 3.29 | 3.10 | 3.28 | 3.36 | 2.99 |
| Low Grown(Summary) | 1228.65 | 1295.49 | 1299.43 | 1236.72 | 1362.48 | 1421.75 | 4.12 | 4.33 | 4.04 | 4.17 | 4.40 | 4.14 |
| Total | 1166.75 | 1216.85 | 1251.78 | 1176.10 | 1271.09 | 1367.81 | 3.91 | 4.06 | 3.89 | 3.96 | 4.10 | 3.98 |

Source: Oanda Exchange Rates Source: SLTB

WORLD TEA PRODUCTION (M/KGS)

| | | | | TODATE | | | DIFFERE | ENCE +/- |
|-----------|------|------|------|--------|------|------|--------------|--------------|
| | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 vs 2024 | 2024 vs 2025 |
| Mar | | | | | | | | |
| Sri Lanka | 22.3 | 19.6 | 24.4 | 59.5 | 58.3 | 61.8 | -1.2 | 3.5 |

| | | | | | TODATE | | DIFFERE | NCE +/- |
|-------------|------|------|------|------|--------|------|--------------|--------------|
| | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 vs 2024 | 2024 vs 2025 |
| | | | | Feb |) | | | |
| North India | 3.2 | 1.9 | 10.9 | 3.2 | 2.3 | 11 | -0.9 | 8.7 |
| South India | 13.3 | 15.1 | 14.8 | 26.9 | 32.1 | 31.8 | 5.2 | -0.3 |

| | | | | | TODATE | | DIFFERE | NCE +/- |
|--------|------|------|------|------|--------|------|--------------|--------------|
| | 2023 | 2024 | 2025 | 2023 | 2024 | 2025 | 2023 vs 2024 | 2024 vs 2025 |
| Jan | | | | | | | | |
| Kenya | 54.9 | 58.9 | 54.4 | 54.9 | 58.9 | 54.4 | 4 | -4.5 |
| Malawi | 6.4 | 7.2 | 5.3 | 6.4 | 7.2 | 5.3 | 0.8 | -1.9 |

| | | | | TODATE | | | DIFFERE | ENCE +/- |
|------------|------|------|------|--------|-------|------|--------------|--------------|
| | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 | 2022 vs 2023 | 2023 vs 2024 |
| Dec | | | | | | | | |
| Bangladesh | 7.8 | 7.8 | 6.4 | 93.8 | 102.9 | 93 | 9.1 | -9.9 |

DETAILS OF AWAITING SALE

SALE NO: 18

Scheduled for 14TH MAY 2025

| | LOTS | QUANTITY |
|-----------------|-------|-----------|
| ExEstate | 951 | 975,658 |
| High & Medium | 1,141 | 574,611 |
| Leafy | 2,071 | 837,626 |
| Semi Leafy | 1,316 | 587,904 |
| Тірру | 1,312 | 653,226 |
| Premium Flowery | 248 | 43,647 |
| OffGrades | 1,527 | 795,038 |
| Dust | 663 | 653,403 |
| Total | 9,229 | 5,121,113 |
| RePrint | 654 | 330,386 |

20/05/2025 21/05/2025 **Sellers Prompt Buyers Prompt**

This sale last year Sale No. 18 | 07TH/08TH MAY 2024

Re-print Lots Quantity Re-print Quantity

:737 :4,911,849 kgs :321,954 kgs

:9,832

| LOW GROWN CATALOGUES | | | | | | | | | |
|----------------------|------------|-------|--|--|--|--|--|--|--|
| Violations Excluded | | | | | | | | | |
| 24/04/20 | 24/04/2025 | | | | | | | | |
| LEAFY | SEMI-LEAFY | TIPPY | | | | | | | |
| Closed Closed Closed | | | | | | | | | |

OTHER MAIN SALE CATALOGUES

24/04/2025

HIGH & **PREMIUM** OFF **GRADES MEDIUM FLOWERY** Closed Closed Closed

NO .OF PKGS 134,397

СТС

9,759 Pkgs - 537,557 kgs

Approx Selling time of

ORDER OF SALE

| Fx-Fstate | LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium | High & Medium/Off Grade /Dust | F&W Catalogu | |
|----------------------------------|---|----------------------------------|--------------|---------------------------|
| СТВ | AS | AS | 14TH | |
| LC | FW | LC | MAY 2025 | |
| | | | 9.30am | Ex-Estate |
| AS | MB | MB | 9.50am | Ex-Estate |
| FW | EB | FW | 10.00am | Semi - Leafy Teas |
| MB | BC | EB | 10.00am | Low Grown - Tippy Teas |
| EB | LC | JK | 10.30am | Low Grown - Leafy Teas |
| BC | JK | СТВ | 10.30am | Main Sale - High & Medium |
| JK | СТВ | BC | 12.30pm | Dust |
| | | | 1.30pm | BOP1A |
| BC - Bartleet Produce Marketing | Pvt) Ltd FW - Forbes & Walker Te | ea Brokers (Pvt) Ltd | 2.00pm | Premium Flowery |
| LC - Lanka Commodity Brokers Ltd | d AS - Asia Siyaka Commod | dities PLC | 2.30pm | Off Grade |
| EB - Eastern Brokers Ltd | JK - John Keells PLC | | | |
| CTB - Ceylon Tea Brokers PLC | MB - Mercantile Produce | e Brokers (Pvt)Ltd | | |

DETAILS OF AWAITING SALE

SALE NO: 19

Scheduled for 20TH/21ST MAY 2025

| | LOTS | QUANTITY |
|-----------------|--------|-----------|
| ExEstate | 1,059 | 1,139,471 |
| High & Medium | 2,124 | 1,087,040 |
| Leafy | 2,297 | 1,044,484 |
| Semi Leafy | 1,776 | 844,596 |
| Тірру | 1,946 | 979,003 |
| Premium Flowery | 238 | 43,013 |
| OffGrades | 2,482 | 1,355,193 |
| Dust | 516 | 519,814 |
| Total | 12,438 | 7,012,614 |
| RePrint | 285 | 161,526 |

27/05/2025 28/05/2025 Buyers Prompt Sellers Prompt

This sale last year

Sale No. 19 | 14TH/15TH MAY 2024

Lots :10,636 Re-print Lots :621

Quantity :5,508,020 kgs Re-print Quantity :314,018 kgs LOW GROWN CATALOGUES

Violations Excluded 02/05/2025

LEAFY SEMI-LEAFY TIPPY
Closed Closed Closed

OTHER MAIN SALE CATALOGUES

02/05/2025

HIGH & PREMIUM OFF
MEDIUM FLOWERY GRADES
Closed Closed Closed

NO .OF PKGS 190,946

CTC

10,875 Pkgs - 576,990 kgs

CATALOGUE CLOSURE DETAILS

20/21

MAY 2025

Sale No. 19

The Ex-Estate catalogue closed on 02nd May 2025, excluding violations. The Main Sale catalogues too closed on 02nd May 2025, excluding violations.

27/28

MAY 2025

Sale No. 20

The Ex-Estate and Main Sale catalogues are scheduled to close on 08th May 2025.

03/04

JUNE 2025

Sale No. 21

The Ex-Estate and Main Sale catalogues are scheduled to close on 16th May 2025.

TEA MARKETS AROUND THE WORLD

MOMBASA AUCTION

28TH AND 29TH APRIL 2025 (SALE NO. 17)

There was fair general demand at irregular rates for the 197,697 packages (13,508,465.00 kilos) available in the market with 41.70% unsold.

Pakistan Packers maintained support while Yemen and other Middle Eastern countries were less active. There was reduced participation from Kazakhstan and other CIS states with Bazaar operating. Afghanistan lent more support while Egyptian Packers maintained interest at lower levels. UK were selective with Russia quiet. Sudan were absent while South Sudan and Local Packers showed more enquiry. Somalia maintained activity at the lower end of the market.

Leaf Grades - 102,720 packages (6,752,273.00 packages) - 40.85% unsold.

Dust Grades - 78,040 packages (5,847,685.00 packages) - 46.57% unsold.

Secondary Grades - 16,937 packages (908,507.00 packages) - 45.43% unsold.

LEAF GRADES (M2 & M3)

BP1:

Best - Irregular and varied between USC12 below previous rates with some teas advancing by up to USC14 but others invoices were USC55 easier.

Brighter - Lost up to USC32 with some lines easing by USC51.

Mediums - KTDA mediums were mostly easier by up to USC35 but a few teas were up to USC8 above last rates while plantation mediums ranged between USC16 dearer to easier by up to USC6.

Lower Medium - Less and irregular enquiry shedding up to USC9 but a few teas gained by up to USC6.

Plainer - Mostly lost up to USC8.

PF1:

Best - Saw irregular interest ranging between USC29 above previous levels to easier by up to USC14.

Brighter - Were mostly dearer by up to USC14 although select teas were down by up to USC5.

Mediums - KTDA mediums met irregular enquiry at firm to USC15 dearer to easier by up to a similar margin while plantation mediums were discounted by up to USC17.

Lower Medium - Irregular and varied between steady to mostly easier by up to USC6 while some teas were up to USC11 above previous levels.

Plainer - Eased by up to USC9 but some lines were up to USC6 above previous levels.

| BP1 - USC | PF1 - USC |
|-----------|--|
| 220 - 322 | 292 - 449 |
| 230 - 285 | 286- 350 |
| 220 - 280 | 225 - 313 |
| 120 - 159 | 135 - 263 |
| 140 - 182 | 136 - 171 |
| 120 - 157 | 108 - 147 |
| 090 - 122 | 080 - 126 |
| | 220 - 322 230 - 285 220 - 280 120 - 159 140 - 182 120 - 157 |

DUST GRADES (M1)

PDUST:

Best – Mostly easier by up to USC23 but select lines were up to USC7 above previous rates.

Brighter – Irregularly lost up to USC11.

Mediums – KTDA mediums shed up to USC10 while plantation mediums were irregularly lower by up to USC25.

Lower Medium - Were easier by up to USC20.

Plainer – Shed up to USC16 but a few selected invoices were up to USC4 dearer.

DUST1:

Best – Met irregular enquiry ranging between firm to USC11 dearer to easier by up to USC19.

Brighter – Steady to USC8 above previous rates to easier by up to USC10.

Mediums – KTDA mediums mostly shed up to USC17 with plantation mediums easing by up to USC16.

Lower Medium - Irregularly lost up to USC18.

Plainer – Irregular at USC5 dearer to USC7 below previous levels.

| CTC QUOTATIONS | PDUST - USC | DUST1 - USC |
|----------------------|-------------|-------------|
| Best | 250 - 332 | 237 - 352 |
| Good | 230 - 285 | 260 - 305 |
| Good Medium | 226 - 258 | 231 - 306 |
| Medium (KTDA) | 123 - 225 | 135 - 234 |
| Medium (Plantations) | 155 - 240 | 170 - 192 |
| Lower Medium | 120 - 180 | 114 - 152 |
| Plainer | 080 - 136 | 108 - 136 |

SECONDARY GRADES (S1)

In the Secondary Catalogues, BPs were firm with PFs steady. Clean well sorted coloury Fannings held value while similar DUSTs were firm to USC3 above previous rates for some lines. Other Fannings were steady with DUSTs selling at last levels. BMFs were readily absorbed.

| SECONDARY QUOTATIONS (USC) | BP/BP2 | PF/PF2 | FNGS1/ FNGS | DUST/ DUST2 | BMF |
|-------------------------------|-----------|-----------|----------------|----------------|-----------|
| Best / Good | 158 - 310 | 151 - 179 | 126 - 235 | 105 - 260 | 858 |
| Good Medium / Medium | 12 | | 100 - 150 | 100 - 172 | 1991 |
| Lower Medium | 106 - 166 | 108 - 132 | 079 - 132 | 076 - 124 | 080 - 093 |
| Plainer | 090 - 152 | 076 - 112 | 074 - 098 | 075 - 086 | 070 - 091 |



Courtesy - Africa Tea Brokers Limited.

BANGLADESH AUCTION

05TH MAY 2025 (SALE NO. 1)

CTC LEAF: 17,964 packages of tea on offer met with a fairly strong demand.

BROKENS/FANNINGS: Well made good liquoring varieties were a strong feature of the sale and witnessed good competition and these could be quoted between Tk.270/- and Tk.300/-. Below best varieties were also a good market and witnessed some competition with prices ranging between Tk.245/- and Tk.265/-. The remainder met with a fair demand and these realised prices between Tk.215/- and Tk.230/-. BLF teas sold well and realised between Tk.160/- and Tk.209/-.

DUST: 3,101 packages of tea on offer met with good demand. Good liquoring Ds and CDs were very strongly competed for and mostly sold above valuations. PDs and RDs met with good demand and sold in line with quality with few withdrawals. BLF Dusts also sold well and prices for these ranged between Tk.160/and Tk.245/-. Loose tea buyers lent good support whilst Blenders were selective in their purchase.

COMMENTS: This was the first sale of the New Season 2025- 2026 which met with a strong demand. Blenders lent fairly strong support along with Loose tea buyers who participated for all best varieties. There was a fair weight of reprinted teas on offer from Season 2024-2025 which met with a restricted demand with heavy withdrawals.

CDs were a strong feature of the sale.

Our Catalogue: (Sale 1) Avg : Tk 239.95, Sold 70.87% .

| QUOTATIONS | BROKENS | QUOTATIONS | FANNINGS |
|------------|-----------|------------|-----------|
| Best | 2.27-2.60 | Best | 2.23-2.48 |
| Good | 2.02-2.19 | Good | 1.98-2.15 |
| Medium | 1.86-1.94 | Medium | 1.82-1.90 |
| Plain | 1.65-1.74 | Plain | 1.61-1.69 |
| BLF | 1.32-1.73 | BLF | 1.32-1.72 |

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

COONOOR AUCTION 25TH APRIL 2025 (SALE NO. 17)

CTC LEAF

DEMAND: - Good but selective demand.

MARKET: - The total CTC leaf teas sold this week was 82.36 (811,365.50kgs) of the total offering of 985,204.20Kgs.

BEST:- Best liquoring teas were absorbed at irregular levels closely following quality. Local and Regional packagers continued to be fairly active.

GOOD:- Larger & medium broken in this category saw a reduced demand and prices were irregular and easier substantially. Smaller broken however fetched prices irregularly around last levels in line with quality. Regional packagers, upcountry buyers were selective along with local buyers.

BETTER MEDIUM & MEDIUM:- Prices for all categories saw a downward trend and settled between Rs 2 to 3 easier compared to the previous week. There is no price disparity in the better medium and medium teas especially on the medium and smaller broken grade. Fanning grade in both the categories settled at barely steady prices. Major blenders were fairly active. Western India regional Packateers were selective and reduced their off-take compared to last week. Very select buying was seen from the upcountry and local buyers. Exporters continued to be fairly active especially on cleaner, blacker fanning.

PLAINERS:- Selective demand but with prices declining by a couple of rupees and with few out lots. Exporters were selective and price sensitive on the larger and select medium broken. Major blenders were very choosy and internal buyers were fairly active along with the upcountry buyers.

BUYING PATTERN: - The major blenders off take was 45.74% of the total CTC leaf sold.

ORTHODOX LEAF

DEMAND: - Good demand at steady levels.

MARKET: - All categories of teas met with good demand with prices ruling at firm on the top end high grown grades. Others were at irregular levels around last. Fanning sold at irregular and easier levels following quality.

BUYING PATTERN: - Exporters & up country buyers continued to be active.

CTC DUST

DEMAND: - Fair demand.

MARKET: - CTC dust offer this week was at 297,437.30Kgs of which 255,812.54kgs were sold (86.01%). Best & good teas continue sold at irregular prices following quality and competition. Better medium dust eased considerably following quality except for the finer dust which settled at barely steady prices. Medium and plainer teas sold easier by Rs 2 to 3 with teas facing withdrawals as the sale progressed.

BUYING PATTERN: - Major blenders were selective. Regional and local packeteers were active on the best category teas. Up country and the local buyers were selective. Exporters were fairly active on the bolder dust especially on cleaner and blacker sorts.

ORTHODOX DUST

DEMAND: - Good but selective demand.

MARKET: - Primary dusts sold at irregularly dearer levels following quality. Secondary teas sold at barely steady levels to easier. BUYING PATTERN: - Regional & local packateers were fairly active on primary dusts. Exporters were selective on the secondary dusts.

Courtesy - J.Thomas & Co. Pvt. Ltd

TEA MARKETS AROUND THE WORLD

KOLKATA AUCTION

22ND APRIL 2025 (SALE NO. 17)

| | 2025 | 2024 | DIFFERENCE |
|----------|--------|--------|------------|
| CTC | 27,940 | 16,056 | 11,884 |
| ORTHODOX | 31,577 | 16,547 | 15,030 |
| DUST | 7,722 | 4,805 | 2,917 |

KOLKATA SALE CTC MARKET

MARKET REPORT:

Market opened to good demand. Liquoring Assams seeing good competition at around last levels. Well made Mediums following similar trend. Plainer Dooars irregular around last.

BUYING PATTERN:

Western India: Supporting the better teas on offer

HUL: Operating

TCPL: Operating primarily on the plainer category

Exporters: Fair support

Other Internal/Local: Fair enquiry KOLKATA SALE ORTHODOX MARKET

MARKET REPORT:

Market opened to strong demand. Well made Whole leaf and Brokens selling at firm to occasionally dearer rates. Remainder Whole leaf and Brokens selling at levels similar to last. Bolder Whole leaf (FOP/OP) irregular around last. Fannings and Secondaries following a similar trend.

BUYING PATTERN: Middle East : Mainstay CIS: Good Support

KOLKATA SALE DUST MARKET

MARKET REPORT:

All sorts firm to occasionally dearer.

BUYING PATTERN: HUL: Mainstay

Western India: Good Support

Exporters: Quiet

Local and internal: Very Selective

Courtesy - J Thomas & Company Private Limited

COCHIN AUCTION

23RD APRIL 2025 (SALE NO. 17)

| -: | | (| , | |
|----|----------|----------|-----------|------------|
| | QUANTITY | 2025 kgs | 2024 Kgs. | DIFFERENCE |
| | ORX LEAF | 2,17,442 | 1,90,524 | 26,918 |
| | CTC LEAF | 26,836 | 36,383 | -9,547 |
| ſ | Total | 2,44,278 | 2,26,907 | 17,371 |

ORTHODOX LEAF

MARKET:

The market demand was good this week. Clean, black, well-made teas were firm to dearer; The remainder was irregular and occasionally lower, following quality.

BUYING PATTERN:

M.E. - Active

C.I.S. - Active HUL - Absent

CTC LEAF

MARKET:

Good demand.

Bolder varieties were firm to occasionally dearer; Smaller Brokens were steady; Fannings was easier. BUYING PATTERN:

Major Blenders - Absent Internal - Mainstay Exporters - Absent so far

Courtesy - J.T. COCHIN

SILIGURI AUCTION

23RD APRIL 2025 (SALE NO 17)

| | 2025-2026 | 2024-2025 | DIFFERENCE |
|------------|-----------|-----------|------------|
| СТС | 75,053 | 79,732 | -4,679 |
| DARJEELING | - | - | - |
| GREEN | - | | - |
| DUST | 7,541 | 8,775 | -1,234 |
| TOTAL | 82,594 | 88,507 | -5,913 |

STAC OFFERINGS IN PACKAGES

DEMAND / MARKET DETAILS: Market opened to good demand. Medium and Plainer sorts sold at irregular levels following quality. Best and Good yet to be seen.

BUYING PATTERN:

Internal / Local Packeteers: Mainstay

TCPL/ HUL: Silent so far.

W.I: Operating

Courtesy - J. THOMAS & CO. PVT. LTD, SILIGURI

TEA MARKETS AROUND THE WORLD MALAWI AUCTION

23RD APRIL 2025 (SALE NO. 17)

LIMBE MARKET REPORT SALE 17 HELD ON 23/04/2025

There was fair demand at firm to easier rates for the 5240 packages on offer.

BP1 were 2-5USC easier on last.

PF1 - Few selected invoices held firm.

PD were not supported.

D1 received selective interest and were firm on last where sold.

PF1SC - Few invoices on offer fetched last rates.

Secondaries - F2 were up to 4USC easier on last but F1 were taken out. Secondary dust were firm to 2USC dearer where sold.

Courtesy -TEA BROKERS CENTRAL AFRICA LIMITED

GUWAHATI AUCTION 22ND APRIL 2025 (SALE NO. 17)

Market: CTC

There was fair demand. All categories tended irregular and easier in line with quality. Plainer varieties witnessed some withdrawals.

Buying Pattern: CTC.

There was fair support from HUL, Western India and North India buyers. Exporters operated on the larger brokens.

Market: DUST

The dust market witnessed a better demand in comparison with the leaf segment. Better liquoring sorts at times appreciated with competition. Remainder were irregular and easier.

Buying Pattern: DUST

HUL actively participated on the better liquoring sorts. Western India /North India buyers operated.

Courtesy - ASSOCIATED BROKERS PVT. LTD